February Minutes of Board Meeting Unit 361

Date: February 4, 2017

Location: House of Cards

Time: 10:02 AM

Attendees: Jim Calhoun, Margaret Devere, Rick Gardner, Vard Nelson, Nancy

Rassbach, Tom West, Wayne Eckerling, Pam Root, Dianne

Vanoss,

District 17 Representative: Legal Counsel: Forest Clark Visitor: Robert (Bob) Stansbury

The meeting was called to order by President Margaret Devere. January minutes accepted.

New Board Member Al Kane has resigned due to health concerns. The Board unanimously voted to ratify Bob Stansbury in his place. Bob will

serve as Sectional Chair and Supplies Chair effective

immediately. Jim will order a badge.

Financials

Rick Gardner presented the current financial report. The Unit has

a current balance of \$74,000.

We lost approximately \$4000 at the January Sectional. Director costs were down because we used two local directors. Cowboy Storage reduced their charge due to the weather. Table count was down by 60 tables. We are expecting a \$900 refund from the Arapahoe Fair Grounds. Margaret will call and remind them. To continue the benefit of using local directors the President is talking with another local director and will also discuss with Bill

Michaels.

The financial report was approved.

Action Items Margaret

- Reviewed the protest letter regarding the Denver 10 incident. The letter was sent and a form letter of acknowledgment was received. There is no further contact expected.
- Metro Bridge sale is complete. Board members are asked to play in a variety of local clubs. This will strengthen

- relationships and goodwill. Margaret will talk with Metro re: holding Board meetings there later in 2017.
- Card replacement is completed. Approximately 30 decks have been given to House of Cards for the I/N tournament. The remaining decks should be in the storage container.

Jerry

 Planning for the May Regional Tournament will begin in March. Wayne is shadowing Jerry to potentially replace him next year.

Sectional Review

The January sectional had small problems. The outside lights could not be turned because of a miscommunication. Coat racks were not available; however, a cloak room was made available.

Jim Calhoun will obtain attendance data from ACBL and Bill Michaels to obtain geographic data of participants.

Insurance The Board purchases an annual insurance policy to supplement

the insurance provided by ACBL. This has been completed for

2017.

planned rate increase. However, contracts have not been signed. Forest will be in contact with them regarding the contract, either in person, telephone call, or correspondence. If Board members have questions for Jeffco, please email Forest so he can include

them in his communications.

Arapahoe Fair Grounds has also reserved 2018 dates.

The Board voted to cancel the November, 2017 arrangement with The Summit assuming that we can get a contract with Jeffco. The Board will make final decisions regarding 2018 venue(s) at

the March meeting.

Front Range Challenge Badges and Trophies Pam Root will accept Al Kane's responsibilities for this. She will begin by contacting Al to see where the process is.

It is suggested that Board members wear badges as much as possible to identify themselves and answer player questions.

Jim is procuring a badge for Bob.

There was considerable discussion on tracking points, specific to unit races. It was suggested that we use ACBL as the single source. We currently have a contract with Bridge Results which ends October, 2017. Jim will research the issue and send his response to Board members.

Jim will work out the details of adapting the rules of the Kinningham/Woodward trophy for bracketed teams. He will start by reviewing the suggestions that Jerry sent.

Social Media Chair Consensus was that we need to increase our media footprint, especially from a marketing perspective. Margaret will send a Pianola notice asking if any unit member has skills and would be interested in taking on this role as an ancillary volunteer.

Future Board candidates

There will be five vacancies this year. There was discussion of the current process. Nancy asked Board members to contact her with suggestions for candidates. Margaret will send an announcement to unit members asking for candidates.

Cross-division report: Coaching initiative

Wayne chaired a subcommittee meeting to discuss the previous Mentor Program. The suggestion is to move away from the mentoring process and into a coaching perspective. Wayne has completed a flyer and Margaret has a draft coaching guidelines. Registration will begin online on Feb 15. Margaret will send an email to players and Wayne is preparing a flyer. The initiative will include a Help Desk for I/N players at Sectional tournament pairs games. Dianne will oversee this part of the project.

Sectional Prep

Flyers have been mailed.

Bob will work on supplies at Cowboy storage.

Details will be completed at the March 4 Board meeting.

I/N Tournament prep

Wayne has organized a committee to support him.

Flyers have been sent.

Pam will help with hospitality. Betsey Wilson from Wayne's

committee will also help. Chuck Goudey is the Director.

House of Cards has been given 30 decks of cards.

There was discussion of the number of boards to be played in

Swiss teams.

Dianne is completing door prizes. Nancy will chair pro-am activities

Tournament prep

Jennifer will be asked to help recruit pros.

Action Items

Regional

Margaret

- Send pianola notice asking for interest in social media volunteer
- Send notice re: board candidates
- Remind Arapahoe to refund damage deposit
- Ask Metro about hosting Board meetingns.

Jim

- Order badge for Bob
- Obtain attendance data for January sectional by geography from ACBL/Bill Michaels
- Research the point discrepancy between ACBL and Bridge

Results

• Make a proposal to revise the Kinningham/Woodward trophy rules to handle bracketed teams.

Forest

• Contact Jeffco re: contract

Jerry

• March planning for May regional

Pam

• Front Range Challenge

Dianne

- Help Desk planning
- Door prizes for I/N tournament