

# UNIT 361 BRIDGE BOARD MEETING MINUTES

DATE: December 14, 2024

Time: Called to Order 9:04 am by Don Boyarsky

---

## ATTENDANCE

Don, Jay, Margaret, Kevin, Rita, Susan M, Ed, Kathy, Jennifer (via zoom), Greg, Judith.

## MINUTES

There were no minutes from November's meeting to approve.

## AGENDA ITEMS

### Financial Report (Rita)

**Discussion:** November's Sectional had a profit of \$2,062. It was agreed that the Iliff location will work in 2025, given that they are giving us COVID rates for that year. Interest income is more significant than anticipated and our results were \$10,158 better than in 2023. The Board has determined that our finances are in a healthy state (post-COVID), and we can begin to use some of our cash reserves to give back to our unit membership.

**Motions:** Motion made and seconded to approve the Financial Report. Unanimously approved.

**Further Action:** Margaret to archive document.

### 2025 Budget (Rita)

**Discussion:** The draft 2025 budget is conservative, and it projects a \$15,900 loss, with \$8,500 due to a free member appreciation game and money budgeted to promote great NLM participation. It also includes \$550 for chair transport to and from the tournament location. Reductions in this projected loss will come from continued growth in our Open Sectionals table counts.

**Motions:** Motion made and seconded to approve the 2025 Budget. Unanimously approved.

**Further Action:** Discuss Quickbooks in January. Margaret to archive budget.

### Unit Game (Don)

**Discussion:** Flyer has been drafted and we hope to have it approved for distribution within the next week. Don and Paul were added as ad hoc members of the events committee, which was charged with meeting this week to make decisions necessary to finalize the flyer.

**Motions:** No motions were made, but decisions made by the Board in general (and to be finalized by the Events Committee/Don/Paul) are: Director will be paid through the ACBL. Event is free for our members, \$10 for non-members approved unanimously by the Board. Pre-registration is required, with a limit of approximately 40 tables. Margaret has already completed most of the work on this. A link will be on the flyer. We are not supplying alcohol, but we are not going to ban it from the event. We will take pre-registers first, then on first come basis.

**Further Action:** Susan will send a "Save the Date" Pianola.

## **2025 Sectionals (Jay)**

**Discussion:** Working on Parking Lot A for Saturday and Sunday, not Friday. New 3pm start-time for afternoon communicated to Iliff. Rita is working on a contract with insurance certifications, with Ryan and Tim, that will involve having them do all the work so that we don't need any volunteers. Rita developed a volunteer matrix. Carol Gumpert will continue helping with the far parking lot without a kiosk. She will be unavailable for March, but she can do January and the rest of 2025. Susan volunteered to fill in for Carol in March and will coordinate training with Carol. Events Committee will determine time for volunteers for table and chair set-up. We will need 2 caddies, properly trained, for Sunday. Discussed hospitality and Ed/Greg will accommodate recommended changes. Board members volunteered to monitor hospitality areas and committed to a specific day and morning/afternoon. Cowboy is set up for delivery Thursday between 12 and 2 and pickup Monday between 8:30 and 9:00. Jay is going to follow up with Elly to see if she had 124 chairs to ensure we could handle 50 tables. And if not, Jay will work with Rita on a solution. Jay to talk to Michael at Iliff to make sure that there would be window coverings on the southwest corner. The Board members agreed to talk up the sectional and Park Mobile app at club games, and if comfortable volunteer to help people load the app on their phones. Jay will discuss getting window coverings for the southwest window.

**Motions:** None.

**Further Action:** Jay to meet Cowboy Moving and Storage and ensure we have all we need, including two panel dollies. Don to supply new stanchions for January Sectional. Jay to coordinate with Gale Kahn, who will get volunteer commitments. Susan to send last Pianola for January sectional before Christmas. Jay to check in with Bob regarding selling lunch tickets.

## **Mentor Program (Ed)**

**Discussion:** Q3 report - 16 pairings thru 23 Sep; total for 2024 YTD - 83 pairings; estimating 111 for year. 2023 total - 127. Program is going well. There are 4 games allowed per mentor airing.

**Motions:** None.

**Further Action:** None.

## **Boys and Girls Club Bridge Education (Paul)**

**Discussion:** As of last week, Paul said nobody is returning his calls.

**Motions:** None.

**Further Action:** Paul to keep pushing.

## **Officer Election and Chair Appointments (Jay)**

**Discussion:** Following people self-volunteered for offices and were unanimously voted in:

- President: Rita Simas,
- Vice President: Don Boyarsky,
- Treasurer: Judith Repp,
- Secretary: Susan Marshall.

The following people volunteered for the following chair positions and were unanimously accepted:

- Jay: Sectionals, Supplies, wants to relinquish Membership;
- Kathy: IN, considering Education;
- Greg: Hospitality;
- Susan: Communications;
- Someone on event committee: Volunteer Coordinator;

- Ed: Mentor/Mentee program, Front Range Challenge;
- Kevin: Caddies;
- Paul: Education;
- Susan G: Partnerships,
- Legal advisor; Margaret:
- Website, but would like to relinquish;
- Photography moved to Regional Committee

**Motions:** Motion was made to approve the officer slate above. Unanimously approved.

**Further Action:** Board to determine final disposition of Education Chair, Volunteer Coordinator, Membership, and Webmaster.

### **D17 Update (Jennifer)**

**Discussion:** Jump Start program guidelines: teachers have been approached by ACBL, we need to wait for them to reach out to us. Maybe consider a Jump Start event at Regional (possible, not probable). D17 will fund Learn Bridge in a day. D17 is financially slightly positive.

**Motions:** None

**Further Action:** None

### **Website (Margaret)**

**Discussion:** She educated Board members regarding what's on the website and asked Board members to update sections relevant to them.

**Motions:** None.

**Further Action:** Everyone to review by-laws and any documents associated with their position.

### **Other Miscellaneous Items**

**Discussion:** Need these minutes on letterhead so that President and Treasurer can change bank signatories. We are in fear of losing a local director and need to promote Director Training. Need new name badges. Kathy reported that Denver Metro has start I/N games on the 2<sup>nd</sup> and 4<sup>th</sup> Thursday at 9:30 AM. 5/5/5 program: Jay recently learned that using Recruiting \_Status of "Contact Later", "Referred to Club", "Referred to Recruiter" no longer count against our target. Need 10 more contacts to meet our goal. Mentor/Mentee games: mentees can have 8 games with any number of mentors. Rita said she has a spreadsheet she can send to Elly and Charlie. Looking for Membership committee for next year as discussed last month, to ramp up our recruiting activities. Jay emailed 19 Guest members who joined in October or November welcoming them to Denver bridge without mentioning expiration date, and he will call the last one whom he knows. Regional tournament: No update, but Don confirmed they don't need any advance money.

**Motions:** None

**Further Action:** Susan M to develop letterhead for these minutes and obtain new name badges. Anyone can contact Jay for scripts if you need for 5/5/5 activities. Rita to provide spreadsheet tool to Elly/Charlie.

### **Adjournment**

Unanimous decision to adjourn at 11:26 am.

**NEXT MEETINGS: SATURDAY, JANUARY 18 AND SATURDAY, FEBRUARY 15 FROM 9-11:15 AM at Denver Metro Bridge Studio.**