

UNIT 361 BRIDGE BOARD MEETING MINUTES

DATE: October 11, 2025

Time: Called to Order 9:02 am by Don Boyarsky

ATTENDANCE

Rita, Judith, Don, Jay, Kevin, Kathy, Gale, Wally, Susan M, Jennifer (by phone), Susan G.

AGENDA ITEMS

Approvals

(Note: When you see sentences highlighted, it means **add to November Agenda** or **add to an agenda later in the year.**)

Minutes

Discussion: No discussion.

Motions: Susan M moved to approve minutes; Don seconded. Unanimously approved.

Further Action: None.

Email Votes

Discussion: Rita summarized two votes taken by email and entered into the record.

Motions: None.

Further Action: None.

Committee Reports

Financial Report (Judith)

Discussion: Judith's written report is included. Judith provided a summary of key points of generating the 2026 budget: added expenses for venue locations, reduced parking expenses. She also indicated that it is impossible to break even given the current parameters, primarily because of plateaued table counts. Jay concurred. The key decisions that will impact sectional budgets are: the venue, entry fees, lunch subsidization, and advertising (if we were to create additional outreach).

Motions: Rita created a marketing committee to look into sponsorships and advertising. Gale volunteered to chair the committee and both Kathy and Judith offered to join the committee.

Further Action: Gale to provide committee report each month for the board

Sectionals (Jay)

Discussion: Jay's written report is included. Jay stated that an added expense for 2026 budget was the ACBL requirement for three directors given the current size of our tournaments.

Motions: None.

Further Action: Jay and Event Committee to make recommendations regarding NLM regional and other ways to lower costs.

Hospitality (Wally)

Discussion: Wally confirmed which board members will bring which foods.

Motions: None.

Further Action: None.

Communications (Susan M)

Discussion: Susan M's provided written report (attached). Susan asked the board for approval of the 2026 meeting date, after discussion of four specific months. It was decided to skip the September meeting because every weekend had an event of import to our members of the board. The 2026 dates are: January 24, February 28, March 21, April 4, May 16, June 20, July 18, August 15, October 17, November 21 and December 19.

Motions: None.

Further Action: None.

2026 Unit Appreciation Game (Don)

Discussion: Group discussion regarding whether this should be every year, best time of year and whether to make it pot-luck. Jay indicated that the Events Committee will recommend a month and location, at the November Board meeting.

Motions: None.

Further Action: Jay to recommend a month and location.

Growing the Game (Kathy)

Discussion: Kathy discussed 2 events. First, there was a successful Meet n Greet on Monday Sept. 29 where 36 were in attendance. There is also an upcoming event on Wed., Oct. 29 at the regular 5pm 0-499 game at Metro. It will be a team training and also a sanctioned game in advance of the November Sectional.

Motions: None

Further Action: None.

Mentor Program (Gale)

Discussion: Gale's report is attached.

Motions: None.

Further Action: Gale will work with Susan G on Sam's Game. They need to decide on whether it will be Unit sponsored for Club sponsored. We are skipping 2025.

Partnership

Discussion: Susan G reported that for IN and NLM games, people use the partnership QR code instead of the Registration QR code. She passes them on to Kathy.

Motions: None.

Actions: None.

Election of Board Members

Discussion: The board discussed pitching board membership at the November sectional on Friday and Saturday, including asking people to be on committees and congratulating Rick Gardner as the Volunteer of the Year. Susan M has received no self-nominations as of the board meeting. Don will be in charge of the election on Saturday. If we are unable to fill all ten spots on the board, we may ask the Unit to approve a smaller Board and adjust the quorum to be 60%.

Motions: None.

Actions: Susan M to draft "the pitch" for new members.

New Business Items

Bracketed Pairs at Regional

Discussion: Jennifer will be attending a regional with bracketed pairs and will report back its reception from players and how successful it was. Don said that the 2026 Regional schedule is already approved and on the flyer, so including Bracketed Pairs would have to be for 2027.

Motions: None.

Actions: Don to ensure the 2026 Regional flyer is posted to Unit and ACBL websites.

Unauthorized Pianola

Discussion: None

Motions: It was moved and seconded that the board should do nothing. Motion passed.

Actions: None.

President's Statement

Discussion: Rita would like to work with Margart to determine if there are ways to drive traffic to the website. She also pointed out that when the minutes go out, it will include Motions and Action Items.

Motions: None.

Actions: None.

Adjournment

Unanimous decision to adjourn at 11:14

NEXT MEETINGS: SATURDAY, NOVEMBER 15
SATURDAY, DECEMBER 20 (if changed, it conflicts with Palm Springs)

from 9-11:15 AM at Denver Metro Bridge Studio.

TREASURER'S REPORT • OCT 2025

FUNDS ON HAND & NET INCOME/LOSS SUMMARY

<i>Through SEPTEMBER 30</i>	<i>Beginning Month</i>	<i>Gain/Loss</i>	<i>Month End Total</i>
Checking Account (WF)	\$24,195	(\$4,288)	\$19,907
CD Investments (WF 40K)	\$42,560	\$54	\$42,614
CD Investments (WF 30K)	\$31,234	\$111	\$31,345
Money Market Acct (Fidelity)	\$41,373	\$133	\$41,506
TOTAL	\$139,363	(\$3,990)	\$135,373
	Net Gain/(Loss) from AUG M/E	(\$3,990)	

TOURNAMENT RESULTS

FALL I/N	NET PROFIT = \$1,925.86
JULY SECTIONAL	NET PROFIT/LOSS = \$278.74
NLM REGIONAL	NET PROFIT/LOSS = -\$2,743.59

JULY TOURNAMENTS PROFIT/LOSS = -\$2,465

OTHER MATTERS

2026 BUDGET:

Rita, Jay, Kathy, Gale and I have been working on the Budget for 2026. I will send out a draft version for review and comment on Friday Oct. 10.

Submitted by Judith Repp, Unit 361 Board Treasurer, October 1, 2025

Denver Metropolitan Bridge - Unit 361 of the ACBL

Summer I/N | Tournament P & L

January - December 2025

	TOTAL
Revenue	
400 TourRev	
401 Player Income	5,600.00
421 Meals & Food Revenue	655.00
441 Parking Revenue	250.00
448 Tournament over/short	0.94
Total 400 TourRev	6,505.94
Total Revenue	\$6,505.94
GROSS PROFIT	\$6,505.94
Expenditures	
500 TourExp	
510 ACBL Exp	
511 Director Costs	1,980.00
512 Director Per Diem	460.00
513 Director Hotel/Transp	1,202.90
514 Sanction Fees	400.00
Total 510 ACBL Exp	4,042.90
520 Logistics	
521 Rent Expenses	1,500.00
522 Parking Costs	367.29
523 Equipment Delivery	250.00
Total 520 Logistics	2,117.29
530 Hospitality	
532 Unit 361 Catering	2,119.35
533 Catering Assistance	168.42
534 Hospitality Prizes/Gifts	182.57
Total 530 Hospitality	2,470.34
540 Publicity	
544 Speaker Fees	100.00
Total 540 Publicity	100.00
550 Overhead	
551 Bidding Machines	50.00
552 PreDuplicated Boards	115.00
553 Free Plays & Discounts	194.00
554 Caddies Costs	100.00
556 Misc Tournament Exp	60.00
Total 550 Overhead	519.00
Total 500 TourExp	9,249.53
Total Expenditures	\$9,249.53
NET OPERATING REVENUE	\$ -2,743.59
NET REVENUE	\$ -2,743.59

Denver Metropolitan Bridge - Unit 361 of the ACBL

July Sectional | Tournament P & L

January - December 2025

	TOTAL
Revenue	
400 TourRev	
401 Player Income	10,824.00
421 Meals & Food Revenue	1,999.00
431 Donations Received	30.00
441 Parking Revenue	500.00
448 Tournament over/short	28.00
Total 400 TourRev	13,381.00
Total Revenue	\$13,381.00
GROSS PROFIT	\$13,381.00
Expenditures	
500 TourExp	
510 ACBL Exp	
511 Director Costs	2,280.00
512 Director Per Diem	414.00
513 Director Hotel/Transp	1,136.07
514 Sanction Fees	772.00
Total 510 ACBL Exp	4,602.07
520 Logistics	
521 Rent Expenses	2,900.00
522 Parking Costs	681.33
523 Equipment Delivery	980.00
Total 520 Logistics	4,561.33
530 Hospitality	
532 Unit 361 Catering	2,352.03
533 Catering Assistance	336.83
Total 530 Hospitality	2,688.86
550 Overhead	
551 Bidding Machines	53.00
552 PreDuplicated Boards	225.00
553 Free Plays & Discounts	692.00
554 Caddies Costs	220.00
556 Misc Tournament Exp	60.00
Total 550 Overhead	1,250.00
Total 500 TourExp	13,102.26
Total Expenditures	\$13,102.26
NET OPERATING REVENUE	\$278.74
NET REVENUE	\$278.74

Denver Metropolitan Bridge - Unit 361 of the ACBL

Fall I/N | Tournament P & L

January - December 2025

	TOTAL
Revenue	
400 TourRev	
401 Player Income	3,543.00
411 Subsidies from Parent	995.00
Total 400 TourRev	4,538.00
Total Revenue	\$4,538.00
GROSS PROFIT	\$4,538.00
Expenditures	
500 TourExp	
510 ACBL Exp	
511 Director Costs	400.00
514 Sanction Fees	202.50
Total 510 ACBL Exp	602.50
520 Logistics	
521 Rent Expenses	600.00
523 Equipment Delivery	275.00
Total 520 Logistics	875.00
530 Hospitality	
532 Unit 361 Catering	802.64
Total 530 Hospitality	802.64
540 Publicity	
544 Speaker Fees	50.00
Total 540 Publicity	50.00
550 Overhead	
552 PreDuplicated Boards	110.00
556 Misc Tournament Exp	172.00
Total 550 Overhead	282.00
Total 500 TourExp	2,612.14
Total Expenditures	\$2,612.14
NET OPERATING REVENUE	\$1,925.86
NET REVENUE	\$1,925.86

2026 BUDGET • TOURNAMENTS

Tournament	OPEN SECTIONALS				I/N'S			REGIONAL	TOTAL
	JAN	MAR	JUL	NOV	SPRING	SUMMER	FALL	MAY	
No of Days	3	3	3	3	2	3	2		
Player Count (Total)	1036	968	772	984	248	396	270		
Table Count (Daily Session Avg)	43.2	40.3	32.2	41.0	31	24.75	33.75		
<i>Total Tables =></i>									
TOURNAMENT INCOME									
Card Fees (no Free Plays)	\$14,504	\$13,552	\$10,808	\$13,776	\$3,224	\$5,544	\$3,510	\$75,936	
Lunch	\$2,385	\$2,370	\$2,030	\$2,265	\$0	\$1,485	\$0	\$2,808	
Parking Income	\$0	\$0	\$500	\$0	\$0	\$250	\$0	\$7,385	
Tournament Income	\$16,889	\$15,922	\$13,338	\$16,041	\$3,224	\$7,279	\$3,510	\$86,129	\$162,332
TOURNAMENT EXPENSES									
Director Fees	\$4,320	\$4,320	\$2,160	\$4,320	\$400	\$780	\$400	\$20,000	
Director Air Fare	\$400	\$400	\$0	\$400	\$0	\$400	\$0	\$3,000	
Director Hotel	\$750	\$750	\$150	\$750	\$0	\$700	\$0	\$4,300	
Director Per Diem	\$828	\$828	\$414	\$828	\$0	\$138	\$0	\$4,000	
Director Parking/Mileage	\$243	\$3	\$3	\$3	\$0	\$306	\$0	\$0	
Director Expense Reimb	\$2,340	\$2,340	\$1,170	\$2,340	\$0	\$967	\$0	\$0	
Sect/Regional Surcharge	\$225	\$225	\$225	\$225	\$33	\$0	\$34	\$9,312	
Sanction Fees	\$1,036	\$968	\$772	\$984	\$0	\$1,584	\$0	\$6,900	
TOTAL DIRECTORS	\$10,142	\$9,834	\$4,894	\$9,850	\$433	\$4,875	\$434	\$47,512	
Rent Venue	\$4,440	\$4,500	\$2,400	\$4,500	\$850	\$2,500	\$850	\$0	
Parking	\$0	\$0	\$700	\$0	\$0	\$350	\$0	\$1,800	
Rent Chairs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Rent Chair Transport	\$0	\$0	\$525	\$0	\$0	\$0	\$0	\$0	
Coat Rack Rental	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Crate Delivery	\$823	\$1,103	\$643	\$1,103	\$0	\$98	\$0	\$1,500	
Miscellaneous Supplies	\$100	\$100	\$100	\$100	\$55	\$75	\$55	\$300	
Contingency Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$300	
TOTAL LOGISTICS	\$5,363	\$5,703	\$4,368	\$5,703	\$905	\$3,023	\$905	\$3,900	
Grab/Go & Coffee	\$610	\$575	\$471	\$580	\$0	\$0	\$0	\$0	
Sodas	\$197	\$186	\$152	\$187	\$0	\$43	\$0	\$0	
Lunch (wTip)	\$2,939	\$2,618	\$2,198	\$2,607	\$860	\$491	\$780	\$21,000	
Catering Assistance	\$175	\$425	\$340	\$350	\$0	\$0	\$0	\$0	
TOTAL HOSPITALITY	\$3,921	\$3,804	\$3,161	\$3,724	\$860	\$534	\$780	\$21,000	
Flyer Expenses	\$250	\$250	\$250	\$250	\$200	\$200	\$200	\$400	
Speaker Fees	\$0	\$0	\$0	\$0	\$100	\$100	\$100	\$0	
TOTAL PUBLICITY	\$250	\$250	\$250	\$250	\$300	\$300	\$300	\$3,400	
Duplicate Boards	\$240	\$240	\$200	\$240	\$100	\$140	\$110	\$0	
0-5 Free Plays	\$56	\$56	\$56	\$56	\$0	\$84	\$0	\$0	
Board/Vol Free Plays	\$756	\$756	\$756	\$756	\$0	\$0	\$0	\$2,720	
Caddies	\$360	\$360	\$360	\$360	\$0	\$120	\$0	\$2,000	
Hand Records	\$20	\$20	\$20	\$20	\$0	\$0	\$0	\$100	
TOTAL SUPPLIES	\$1,432	\$1,432	\$1,392	\$1,432	\$100	\$344	\$110	\$8,620	
Tournament Expenses	\$21,108	\$21,023	\$14,065	\$20,959	\$2,598	\$9,076	\$2,529	\$81,032	\$172,390
Tournament Income/Loss	-\$4,219	-\$5,101	-\$727	-\$4,918	\$626	-\$1,797	\$981	\$5,097	-\$10,058

2026 BUDGET • UNIT 361

REVENUE

Member Dues	\$6,000
Gifts Received	\$0
Interest Earned	\$2,175
Other Income	

Total Revenue \$8,175

EXPENDITURES

General Admin Costs	\$2,500
Printing & Mailing	\$1,000
Bank Charges	\$120
Website Maintenance	\$2,200
Donations to the Unit	\$0
Board Meeting Expenses	\$300
QB Subscription & Assistance	\$1,500
Misc U361 Expenses/Contingency	\$350

TOTAL ADMIN EXPENSES \$7,970

Tournament Supplies	\$1,600
Trophies & Gifts	\$350
Member Badges	\$100
Education/Mentorship?GNT Subsidies	\$2,250
Membership Unit Games	\$4,250
Grow the Game	\$3,210
Membership Directory	\$1,500

TOTAL MEMBER EXPENSE \$13,260

Crate Storage & Maintenance	\$1,440
Repair/replace equipment	\$500
Capitol Equipment Purchase	\$1,000

TOTAL CAPITOL EQUIPMENT \$2,940

Total Expenditures \$24,170

NET REVENUE/EXPENSES -\$15,995

Income/Loss TOURNAMENTS -\$10,058

Income/Loss Unit 361 -\$15,995

Projected Income/Loss FULL UNIT -\$26,053

GIVE-BACKS

Unit Appreciatin Game	\$4,250
GTG	\$3,210
Lunch	\$6,925
Parking (liff)	\$300
TOTAL	\$14,685

Proj'd Inc/Loss FULL UNIT w/o GB! -\$11,368

GROUND RULES/ASSUMPTIONS

- 1 No additional expenses for the Practice Hands Library in 2026
- 2 Rent for Board Meeting space \$300/year
- 3 Budget figures are guidelines only; no need to spend full amount
- 4 GNT Subsidies to continue in 2026 (~\$1400)
- 5 Open Sectional budget estimates prepared by Jay; detail available upon request
- 6 I/N Sectional budget estimates prepared by Kathy; detail available upon request
- 7 Regional projections based upon Budget prepared by Jerry Ranney, Don, Judith and Jennifer and approved by D17
- 8 Grow the Game projections prepared by Gale and Kathy; detail available upon request

NEXT STEPS

- | | |
|------------------------------------------------------|-----------|
| • Review Preliminary Budget submitted at Oct Meeting | 10.11.25+ |
| • Comments due from Board members | 10.31.25 |
| • Review and Comment by Budget Committee* | 11.08.25 |
| • Revised Budget submitted to Full Board | 11.12.25 |
| • Sign-off or Table Budget at November Bd Meeting | 11.15.25 |
| • GOAL: Final 2026 approved Budget | 12.20.25 |

* Budget Committee: Rita, Jay, Jennifer, Judith